

Message Text

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ACTION EB-08

INFO OCT-01 ARA-10 EUR-12 ISO-00 AGRE-00 OIC-02 SSO-00

NSCE-00 INRE-00 CIAE-00 COME-00 INR-07 LAB-04

NSAE-00 SP-02 STR-04 TRSE-00 FRB-03 OMB-01 AF-10

EA-07 NEA-10 IO-13 /094 W

-----097946 271559Z /43

O R 271547Z JUL 77

FM AMEMBASSY LONDON

TO AMEMBASSY BRASILIA IMMEDIATE

AMCONSUL RIO DE JANEIRO IMMEDIATE

INFO SECSTATE WASHDC IMMEDIATE 6524

AMCONSUL SAO PAULO

C O N F I D E N T I A L LONDON 12382

E.O. 11652: GDS

TAGS: EPAP, ETRD, ISO

SUBJECT: SUGAR CONSULTATIONS -- RESTRICTED PARTICIPA-
TION BY BRAZIL

REF: (A) BRASILIA 6219; (B) RIO DE JANEIRO 3513;
(C) LONDON 12242

1. USDEL, SUGAR CONSULTATIONS, GREATLY APPRECIATES
PROMPT AND EFFECTIVE REPRESENTATIONS BY EMBASSY
BRASILIA AND CONSGEN RIO DE JANEIRO IN RESPONSE TO REF
C. THESE HAD IMMEDIATE AND HIGHLY FAVORABLY IMPACT ON
BRAZILIAN DELEGATION HERE.

2. RAFFAELLI WAS BRAZIL'S SPOKESMAN DURING MORNING
SESSION JULY 27 (PINHEIRO ARRIVED LATE). HE MADE
SPECIAL POINT TO CONSULT BILATERALLY WITH US REP KATZ.
HIS PARTICIPATION DURING THE MEETING, IN MARKED CONTRAST
TO THAT OF THE PAST SEVERAL DAYS, WAS ACTIVE AND CON-
STRUCTIVE. IN FIRST INTERVENTION, DURING DISCUSSION OF
PRICE RANGES, HE SENT A CLEAR MESSAGE TO THE "GROUP OF 5"
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(U.S., AUSTRALIA, JAPAN, CANADA, BRAZIL) THAT BRAZIL
STILL ADHERED TO "WHAT WE HAD ARRIVED AT IN GENEVA". IN
A SOMEWHAT OBLIQUE MANNER THIS DISASSOCIATED BRAZIL FROM
OTHER PRODUCERS WHO HAD RALLIED BEHIND A CUBAN CALL
FOR A RANGE FROM 13-23 CENTS PER POUND IN CONTRAST TO A
LOWER FIGURE ARRIVED AT INFORMALLY IN GENEVA. THIS
INTERVENTION MADE IT EASY FOR JAPAN, ALSO HAMPERED BY

RESTRICTIVE INSTRUCTIONS, TO RESPOND IN A SIMILAR VEIN.
IN OTHER INTERVENTIONS, RAFFAELLI SPOKE FORCEFULLY WITH
REGARD TO SPECIAL ARRANGEMENTS AND ACCESS TO MARKETS.

3. REFERRING SPECIFICALLY TO A STATEMENT BY THE US REP
INDICATING IMPORTANCE OF FOCUSING ON SPECIFICS AT THIS
CONSULTATION, RAFFAELLI ASSURED MEETING THAT BRAZIL IS
NOW "READY TO SPEAK FRANKLY", BOTH IN PLENARY AND IN IN-
FORMAL CONSULTATIONS.

4. IN SUM, BRAZIL THIS MORNING HAS SHOWN VERY STRONG
SIGNS OF REASSERTING LEADERSHIP. THIS DOES NOT MEAN
THAT WE EXPECT RAFFAELLI TO GO SOFT, BUT IT IS A HIGHLY
/ FAVORABLE SIGN FOR MAKING SUBSTANTIAL PROGRESS IN THE
DAYS REMAINING IN THE CONSULTATION.

BREWSTER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SUGAR, MEETINGS, ECONOMIC PROGRAMS, NEGOTIATIONS, MEETING REPORTS
Control Number: n/a
Copy: SINGLE
Sent Date: 27-Jul-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977LONDON12382
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Expiration:
Film Number: D770269-0296
Format: TEL
From: LONDON
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770714/aaaaamax.tel
Line Count: 79
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: a0fd8563-c288-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: 77 BRASILIA 6219, 77 RIO DE JANEIRO 3513, 77 LONDON 12242
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 06-Dec-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1736178
Secure: OPEN
Status: NATIVE
Subject: SUGAR CONSULTATIONS -- RESTRICTED PARTICIPATION BY BRAZIL
TAGS: EPAP, ETRD, ISO
To: BRASILIA RIO DE JANEIRO
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/a0fd8563-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009